

# Project Justification

- If cash flows are uniform, can use simple formulas; otherwise, need to use spreadsheet to discount each period's cash flows
- In practice, the payback period is used to evaluate most small projects:

$$\text{Payback period} = \frac{IV_0}{OP}, \quad \text{for } OP > 0$$

where

$IV_0 = IV_{\text{new}} - SV_{\text{current}}$ , net initial investment expenditure at time 0 for project

$IV_{\text{new}}$  = initial investment cost at time 0 for (new) project

$SV_{\text{current}}$  = salvage value of current project (if any) at time 0

$OP = \begin{cases} OR - OC, & \text{uniform operating profit per period from project} \\ OC_{\text{current}} - OC_{\text{new}}, & \text{net uniform operating cost savings per period} \end{cases}$

$OR$  = uniform operating revenue per period from project

$OC$  = uniform operating cost per period of project

# Discounting

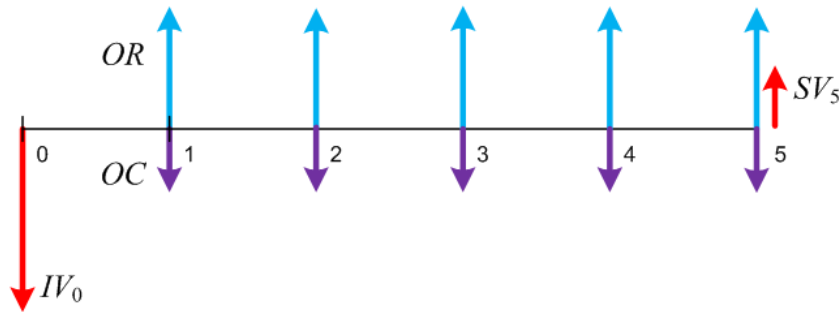
- NPV and NAV equivalent methods for evaluating projects
- Project accepted if  $NPV \geq 0$  or  $NAV \geq 0$

*Weighted Average Cost of Capital:*  $i = (\% \text{ debt}) i_{\text{debt}} + (\% \text{ equity}) i_{\text{equity}}$   
 $= (0.5) 0.06 + (0.5) 0.30 = 0.18$

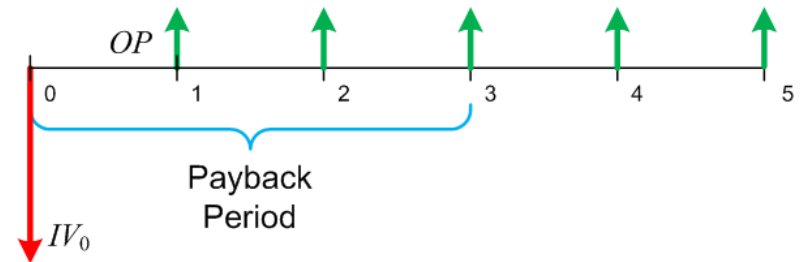
$$\begin{aligned} NPV &= PV \text{ of } OP - IV^{\text{eff}} \\ \text{Net Present Value:} \quad &= OP \left[ \frac{1 - (1+i)^{-N}}{i} \right] - IV^{\text{eff}}, \quad i \neq 0 \end{aligned}$$

*Net Annual (Periodic) Value:*  $NAV = OP - K$

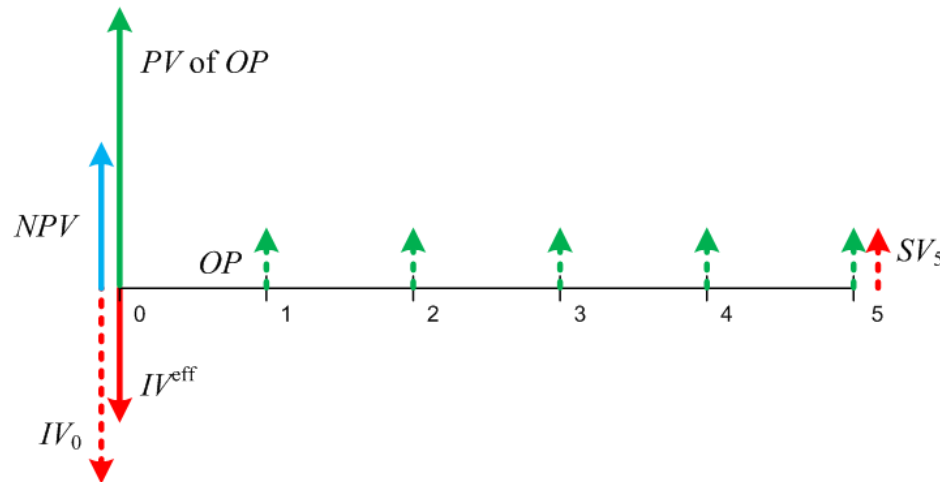
# Project with Uniform Cash Flows



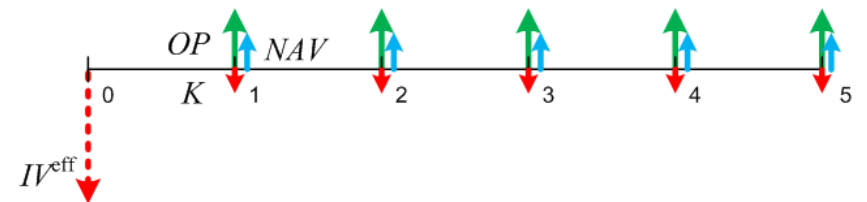
(a) Actual cash flows.



(b) Payback method.



(c) Net present value (NPV).

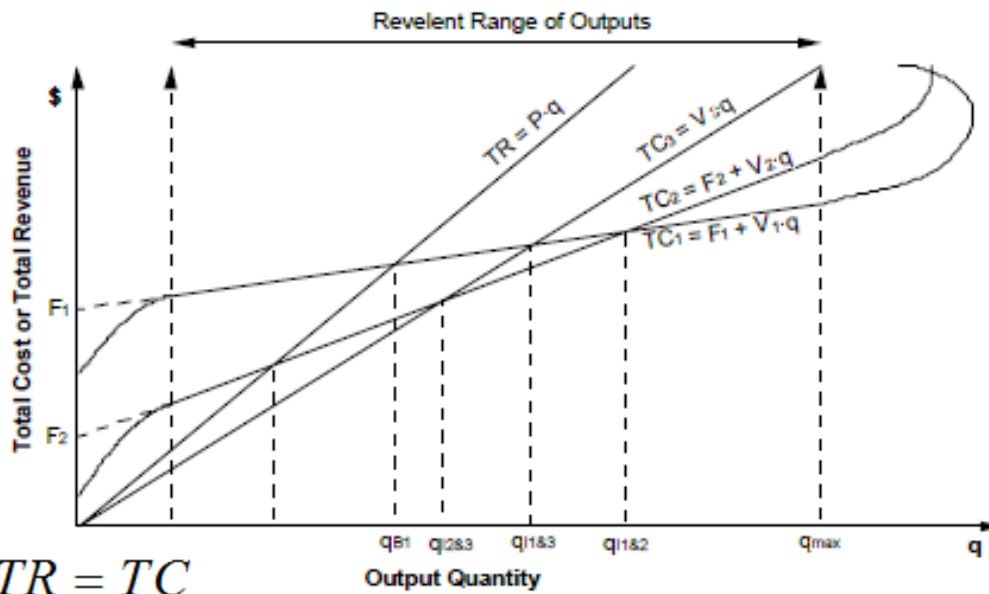


(d) Net annual value (NAV).

# Cost Reduction Example

<b>Common</b>				
Cost of Capital	( $i$ )	8%	8%	
Economic Life	( $N$ , yr)	15	15	
Annual Demand	( $q$ /yr)	500,000	500,000	
Sale Price	(\$/q)			
<b>Project</b>		<b>Current</b>	<b>New</b>	<b>Net</b>
Investment Cost	( $IV$ , \$)	2,000,000	5,000,000	3,000,000
Salvage Percentage		25%	25%	
Salvage Value	( $SV$ , \$)	500,000	1,250,000	750,000
Eff. Investment Cost	( $IV^{\text{eff}}$ , \$)	1,842,379	4,605,948	2,763,569
Cost Cap Recovery	( $K$ , \$/yr)	215,244	538,111	322,866
Oper Cost per Unit	(\$/q)	1.25	0.50	(0.75)
Operating Cost	( $OC$ , \$/yr)	625,000	250,000	(375,000)
Operating Revenue	( $OR$ , \$/yr)	0	0	0
Operating Profit ( $OR - OC$ )	( $OP$ , \$/yr)	(625,000)	(250,000)	375,000
<b>Analysis</b>				
Payback Period ( $IV/OP$ )	(yr)			8.00
PV of $OP$	(\$)	(5,349,674)	(2,139,870)	3,209,805
NPV (PV of $OP - IV^{\text{eff}}$ )	(\$)	(7,192,053)	(6,745,818)	446,236
NAV ( $OP - K$ )	(\$/yr)	(840,244)	(788,111)	52,134
Average Cost ( $(K + OC)/q$ )	(\$/q)	1.68	1.58	

# (Linear) Break-Even and Cost Indifference Pts.



$$TR = TC$$

$$P \cdot q = F + V \cdot q$$

$$(P - V)q = F$$

$$\text{Break-Even Point: } q_B = \frac{F}{P - V}$$

$$TC_1 = TC_2$$

$$F_1 + V_1 \cdot q = F_2 + V_2 \cdot q$$

$$F_1 - F_2 = (V_2 - V_1)q$$

$$\text{Cost Indifference Point: } q_{I1\&2} = \frac{F_1 - F_2}{V_2 - V_1}$$

If output  $q$  is in units produced, then  $F = K$  and  $V = \frac{OC}{q}$ .