11. Continuing with the example: assuming a constant annual demand for the product of 20 tons, what is the number of full truckloads per year?

$$f = 20 \text{ ton/yr}$$

$$q = q_{\text{max}} = 6.1111 \text{ ton/TL} \quad (\text{full truckload} \Rightarrow q \equiv q_{\text{max}})$$

$$n = \frac{f}{q} = \frac{20}{6.1111} = 3.2727 \text{ TL/yr}, \text{ average shipment frequency}$$

• Why should this number not be rounded to an integer value?

12. What is the shipment interval?

 $t = \frac{1}{n} = \frac{q}{f} = \frac{6.1111}{20} = 0.3056 \text{ yr/TL}, \text{ average shipment interval}$

• How many days are there between shipments?

365.25 day/yr $t \times 365.25 = \frac{365.25}{n} = 111.6042 \text{ day/TL}$

13. What is the annual full-truckload transport cost?

$$d = 532 \text{ mi}, \quad r_{TL} = \$2.5511 / \text{ mi}$$

$$r_{FTL} = \frac{r_{TL}}{q_{\text{max}}} = \frac{2.5511}{6.1111} = \$0.4175 / \text{ ton-mi}$$

$$TC_{FTL} = f r_{FTL} d = n r_{TL} d \quad (= w d, w = \text{monetary weight in \$/mi})$$

$$= 3.2727 (2.5511) 532 = \$4,441.73 / \text{yr}$$

• What would be the cost if the shipments were to be made at least every three months?

$$t_{\max} = \frac{3}{12} \text{ yr/TL} \implies n_{\min} = \frac{1}{t_{\max}} = 4 \text{ TL/yr} \implies q = \frac{f}{\max\{n, n_{\min}\}}$$
$$TC'_{FTL} = \max\{n, n_{\min}\} r_{TL}d$$
$$= \max\{3.2727, 4\} 2.5511(532) = \$5, 428.78/\text{yr}$$

• Independent and allocated full-truckload charges:

$$q \leq q_{\max} \Rightarrow [UB, LB] = [c_0(q), qr_{FTL}d]$$



• *Total Logistics Cost* (TLC) includes all costs that could change as a result of a logistics-related decision

TLC = TC + IC + PC

TC = transport cost

IC = inventory cost

 $= IC_{\text{cycle}} + IC_{\text{pipeline}} + IC_{\text{safety}}$

PC = purchase cost

- Cycle inventory: held to allow cheaper large shipments
- *Pipeline inventory*: goods in transit or awaiting transshipment
- *Safety stock*: held due to transport uncertainty
- *Purchase cost*: can be different for different suppliers

 Same units of inventory can serve multiple roles at each position in a production process

| | | Position | | | | | | |
|------|----------------|--------------|-----------------|----------------|--|--|--|--|
| | | Raw Material | Work in Process | Finished Goods | | | | |
| Role | Working Stock | | | | | | | |
| | Economic Stock | | | | | | | |
| | Safety Stock | | | | | | | |

- *Working stock*: held as part of production process
 - (in-process, pipeline, in-transit, presentation)
- *Economic stock:* held to allow cheaper production
 - (cycle, anticipation)
- *Safety stock:* held to buffer effects of uncertainty
 - (decoupling, MRO (maintenance, repair, and operations))

- 14. Since demand is constant throughout the year, one half of a shipment is stored at the destination, on average. Assuming that the production rate is also constant, one half of a shipment will also be stored at the origin, on average. Assuming each ton of the product is valued at \$25,000, what is a "reasonable estimate" for the total annual cost for this cycle inventory?
 - $IC_{cycle} = (annual cost of holding one ton)(average annual inventory level)$
 - $=(vh)(\alpha q)$
 - *v* = unit value of shipment (\$/ton)
 - h = inventory carrying rate, the cost per dollar of inventory per year (1/yr)
 - α = average inter-shipment inventory fraction at Origin and Destination
 - q = shipment size (ton)

- Inv. Carrying Rate (*h*) = interest + warehousing + obsolescence
- Interest: 5% per Total U.S. Logistics Costs
- Warehousing: 6% per Total U.S. Logistics Costs
- Obsolescence: default rate (yr) $h = 0.3 \Rightarrow h_{obs} \approx 0.2$ (mfg product)
 - Low FGI cost (yr): $h = h_{\rm int} + h_{\rm wh} + h_{\rm obs}$
 - High FGI cost (hr): $h \approx h_{obs}$, can ignore interest & warehousing
 - $(h_{int}+h_{wh})/H = (0.05+0.06)/2000 = 0.000055$ (*H* = oper. hr/yr)
 - Estimate h_{obs} using "percent-reduction interval" method: given time t_h when product loses x_h -percent of its original value v, find h_{obs}

$$h_{\text{obs}}t_hv = x_hv \Longrightarrow h_{\text{obs}}t_h = x_h \Longrightarrow \left| h_{\text{obs}} = \frac{x_h}{t_h} \right|, \text{ and } t_h = \frac{x_h}{h_{\text{obs}}}$$

– Example: If a product loses 80% of its value after 2 hours 40 minutes:

$$t_h = 2 + \frac{40}{60} = 2.67 \text{ hr} \Rightarrow h = \frac{x_h}{t_h} = \frac{0.8}{2.67} = 0.3$$

- Important: t_h should be in same time units as t_{CT}

• Average annual inventory level $=\frac{q}{2} + \frac{q}{2} = \left(\frac{1}{2} + \frac{1}{2}\right)q = (1)q \Rightarrow \alpha = 1$



• Inter-shipment inventory fraction alternatives: $\alpha = \alpha_0 + \alpha_D$



• "Reasonable estimate" for the total annual cost for the cycle inventory:

 $IC_{\text{cycle}} = \alpha vhq$ = (1)(25,000)(0.3)6.1111 = \$45,833.33 / yr

where

$$\alpha = \frac{1}{2} \text{ at Origin} + \frac{1}{2} \text{ at Destination} = 1$$

$$v = \$25,000 = \text{ unit value of shipment (\$/ton)}$$

$$h = 0.3 = \text{estimated carrying rate for manufactured products (1/yr)}$$

$$q = q_{\text{max}} = 6.111 = \text{FTL shipment size (ton)}$$

15. What is the annual total logistics cost (TLC) for these fulltruckload TL shipments?

 $TLC_{FTL} = TC_{FTL} + IC_{cycle}$ = $n r_{TL}d + \alpha vhq$ = 3.2727 (2.5511) 532 + (1)(25,000)(0.3)6.1111= 4,441.73 + 45,833.33= \$50,275.06 / yr

16. What is minimum possible annual total logistics cost for TL shipments, where the shipment size can now be less than a full truckload?

$$TLC_{TL}(q) = TC_{TL}(q) + IC(q) = \frac{f}{q}c_{TL}(q) + \alpha vhq = \frac{f}{q}rd + \alpha vhq$$
$$\frac{dTLC_{TL}(q)}{dq} = 0 \Rightarrow q_{TL}^* = \sqrt{\frac{fr_{TL}d}{\alpha vh}} = \sqrt{\frac{20(2.5511)532}{(1)25000(0.3)}} = 1.9024 \text{ ton}$$

$$TLC_{TL}(q_{TL}^*) = \frac{f}{q_{TL}^*} r_{TL}d + \alpha v h q_{TL}^*$$
$$= \frac{20}{1.8553} (2.5511)532 + (1)25000 (0.3)1.8553$$

= 14,268.12+14,268.12

= \$28,536.25 / yr

Including the minimum charge and maximum payload restrictions:

$$q_{TL}^* = \min\left\{\sqrt{\frac{f \max\left\{r_{TL}d, MC_{TL}\right\}}{\alpha v h}}, q_{\max}\right\} \approx \sqrt{\frac{f r_{TL}d}{\alpha v h}}$$

• What is the TLC if this size shipment could be made as an allocated full-truckload?

$$TLC_{AllocFTL}(q_{TL}^{*}) = \frac{f}{q_{TL}^{*}} \left(q_{TL}^{*} r_{FTL} d \right) + \alpha v h q_{TL}^{*} = f \frac{r_{TL}}{q_{max}} d + \alpha v h q_{TL}^{*}$$
$$= 20 \frac{2.5511}{6.1111} 532 + (1)25000 (0.3) 1.9024$$
$$= 4,441.73 + 14,268.12$$
$$= \$18,709.85 / \text{ yr} \quad (\text{vs. }\$28,536.25 \text{ as independent P2P TL})$$

17. What is the optimal LTL shipment size?

$$TLC_{LTL}(q) = TC_{LTL}(q) + IC(q) = \frac{f}{q}c_{LTL}(q) + \alpha vhq$$
$$q_{LTL}^* = \arg\min_{q} TLC_{LTL}(q) = 0.7622 \text{ ton}$$

• Must be careful in picking starting point for optimization since LTL formula only valid for limited range of values:

$$r_{LTL} = PPI_{LTL} \left[\frac{\frac{s^2}{8} + 14}{\left(q^{\frac{1}{7}} d^{\frac{15}{29}} - \frac{7}{2}\right) \left(s^2 + 2s + 14\right)} \right], \quad \begin{cases} 37 \le d \le 3354 \text{ (dist)} \\ \frac{150}{2,000} \le q \le \frac{10,000}{2,000} \text{ (wt)} \\ 2000 \frac{q}{s} \le 650 \text{ ft}^3 \text{ (cube)} \end{cases}$$
$$\frac{150}{2000} \le q \le \min \left\{ \frac{10,000}{2,000}, \frac{650s}{2000} \right\} \Rightarrow 0.075 \le q \le 1.44$$

18. Should the product be shipped TL or LTL?

 $TLC_{LTL}(q_{LTL}^*) = TC_{LTL}(q_{LTL}^*) + IC(q_{LTL}^*) = 34,349.19 + 5,716.40 = $40,065.59 / yr$



19. If the value of the product increased to \$85,000 per ton, should the product be shipped TL or LTL?



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• Better to pick from separate optimal TL and LTL because independent charge has two local minima:

$$q_0^* = \arg\min_{q} \left\{ TLC_{TL}(q), TLC_{LTL}(q) \right\} \qquad q_0^* = \arg\min_{q} \left\{ \frac{J}{q} c_0(q) + \alpha vhq \right\}$$



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20. What is optimal independent shipment size to ship 80 tons per year of a Class 60 product valued at \$5000 per ton between Raleigh and Gainesville?

 $s = 32.16 \text{ lb/ft}^3$

 $q_0^* = \arg\min_q \{TLC_{TL}(q), TLC_{LTL}(q)\} = 8.5079 \text{ ton}$

 $TLC_{TL}(q_0^*) = $25,523.60 / \text{yr} < TLC_{LTL}(q_0^*)$

21. What is the optimal shipment size if both shipments will always be shipped together on the same truck (with same shipment interval)?

$$d_{1} = d_{2}, \quad h_{1} = h_{2}, \quad \alpha_{1} = \alpha_{2}$$

$$f_{agg} = f_{1} + f_{2} = 20 + 80 = 100 \text{ ton}$$

$$s_{agg} = \frac{(\text{aggregate weight, in lb})}{(\text{aggregate cube, in ft}^{3})} = \frac{f_{agg}}{\frac{f_{1}}{s_{1}} + \frac{f_{2}}{s_{2}}} = \frac{100}{\frac{20}{4.44} + \frac{80}{32.16}} = 14.31 \text{ lb/ft}^{3}$$

$$v_{agg} = \frac{f_{1}}{f_{agg}}v_{1} + \frac{f_{2}}{f_{agg}}v_{2} = \frac{20}{100}85,000 + \frac{80}{100}5000 = \$21,000/\text{ ton}$$

$$q_{TL}^{*} = \sqrt{\frac{f_{agg}rd}{\alpha v_{agg}h}} = \sqrt{\frac{100(2.5511)532}{(1)21000(0.3)}} = 4.6414 \text{ ton}$$

• Summary of results:

| : | f | S | v | qmax | TLC | q | t |
|------------|-----|-------|--------|-------|-----------|------|-------|
| :- | | | | | | | |
| 1: | 20 | 4.44 | 85,000 | 6.11 | 47,801.01 | 0.27 | 5.00 |
| 2: | 80 | 32.16 | 5,000 | 25.00 | 25,523.60 | 8.51 | 38.84 |
| 1+2: | | | | | 73,324.60 | | |
| Aggregate: | 100 | 14.31 | 21,000 | 19.68 | 58,481.90 | 4.64 | 16.95 |